



TERMS AND CONDITIONS OF SALE - HAMPSHIRE FARE OFFER

A robust set of terms and conditions are key to minimising business risk and liability. For a limited time until 30 June 2018, we would like to offer all Hampshire Fare members a fixed professional charge for drafting their Terms and Conditions of Sale.

Why you shouldn't do business without standard written terms and conditions:

- Without written terms you potentially face unlimited liability to your customers.
- Tailored, standard terms for your business will reflect your business practices and protect your interests. This is favourable to relying on the other party's standard terms.
- A retention of title clause will ensure you retain legal ownership of your goods until you are paid in full, providing you with a form of security against a customer's default or insolvency.
- Written terms and conditions provide evidence and certainty in the event of a dispute. If relying on emails back and forth, for example, it can be difficult to work out what has actually been agreed.
- Properly drafted terms by a lawyer looks professional and will cover all key areas and ensure nothing less obvious is overlooked. They will be legally enforceable in the event of a dispute. However, hopefully they will also **minimise** disputes as where each party stands is clearly set out at the beginning of the relationship.

The offer:

We would like to offer all Hampshire Fare members a fixed professional fee of £850 + VAT to prepare a straight

forward set of terms and conditions of sale which will include the following legal areas:

- Quantity and description of products
- Delivery
- Costs and payments
- Retention of title
- Limitation of liability
- Warranties
- Special conditions of storage
- Termination
- Jurisdiction and governing law

We can also advise as to how best to incorporate your terms into the contract between you and your customer - critical if you have gone to the trouble and expense of having terms properly drawn up!

Find out more

Please contact us to discuss your requirements or to find out more. Please quote '**HAMPSHIRE FARE**'.



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